

2017 ANNUAL REPORT

This credit union is federally insured by the National Credit Union Administration. Additional coverage up to \$250,000 provided by Excess Share Insurance Corporation, a licensed insurance company.



Brad Ashbrook, Chairman



William P. Allender, President / CEO

A Message From Your Chairman & President/CEO

For over 80 years, BMI Federal Credit Union has been dedicated to improving the financial lives of our members and the community and we are pleased to report that 2017 was a record year. Since the expansion of our charter in 2012, the Credit Union has worked hard to reinforce our commitment to serving the citizens within central Ohio and has now grown to more than 36,000 member-owners.

In addition to the continued service of our Employer Groups, increased membership growth in 2017 was realized through successful strategies for community involvement, promoting competitive products and services, and upholding exceptional member service. With this focus, 2017 was a record year, generat-

ing earnings that added more than \$2.8 million to member capital. Charitable giving has also remained core to the BMI Federal Credit Union mission, with donations and scholarships to over 56 charitable organizations totaling more than \$73,000. In addition to overall business growth, our credit union has

maintained the recognition as a Best Employer in Ohio for the eighth consecutive year.

BMI Federal Credit Union is committed to providing superior, convenient, personal service, illustrated by our accomplishments throughout 2017. The implementation of new technology at BMI Federal Credit Union branches now enables the same-day printing of EMV chip-supported debit and credit cards, eliminating the need for temporary cards and inconvenient waiting periods. Both Bethel and Kinnear Branches have installed new, upgraded drive-through ATM machines and changes to our business products have allowed us to further market our business services and we now believe we are well positioned to reintroduce business lending in 2018. BMI Federal Credit Union now maintains a more competitive online presence as well, attributed to significant technology upgrades to both desktop and mobile applications. These improvements have resulted in a refreshed and cleaner look and feel for a more comfortable user experience. Additional improvements have also been made to streamline our Online Banking experience across all platforms. Our online presence is now not only aesthetic, but functional on

all devices and operating systems. We believe these changes and enhancements will position us well to meet our 2018 goals as we continue to introduce additional features for convenience and usability.

BMI Federal Credit Union is committed to providing superior, convenient service, illustrated by our accomplishments throughout 2017.

BMI Federal Credit Union is proud to say that we have achieved our 2017 strategic business goals. We can also confidently say that we have improved the financial lives of our members and the community. The proof is not just in our financial reports but is also reflected in our membership growth and through the demonstrable impact we make on our community. We look forward to the challenging goals we have set for our Credit Union in 2018 and the accomplishments for which we all can be proud.



Community Involvement

Community involvement is fundamental to BMI FCU and our mission to improve the financial lives of our members and the community we serve. In 2017, contributions amounted to more than \$73,000 for over 56 different charitable organizations.

This included significant sponsor contributions to the Susan G. Komen Race for the Cure, March of Dimes, Alzheimer's Association, and Fallen 15. Also included were the twelve organizations chosen by BMI Federal Credit Union employees, one per month throughout the year. Employees voluntarily contribute to the donation pool, with the Credit Union matching the total

amount donated to each. Within the past year, over \$8,500 was given through these monthly staff donations. In addition, another \$10,000 was distributed to 21 different organizations through our BMI Federal Credit Union EDGE Committee.

Our charitable giving program succeeds due to hours of employee



involvement. For example, a group of BMI Federal Credit Union employees and family members volunteered at the YWCA Family Shelter serving a meal to families in

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need. The Credit Union bought the food, and the volunteers prepared and served the meal. Hundreds of dollars' worth of food was

purchased, collected, and donated to the Byron Saunders Thanksgiving food drive, as well as hundreds in snacks and drinks for the Childhood Family Cancer Center annual holiday party. BMI Federal Credit Union purchased items to fill 500 gift bags for employees to fill and deliver to Life Care Alliance, distributed to Central Ohio's Meals on Wheels recipients on Christmas Day. The Credit Union also sponsored 11 walks and runs throughout Columbus, involving seventeen participating staff members and their families.



My Money Matters

In 2017, the BMI Federal Credit Union Financial Education Program partnered with The Women of Opportunity Wellness Center to introduce the My Money Matters program.

The program was a six-session financial education series for inner-city and foster youth throughout Franklin County. My Money Matters taught our future bankers about budgeting, credit cards, how loans work, and other financial services. The Credit Union also taught fundamental skills, including how to find trustworthy sources for financial information, how to get help with accounts, and how to utilize com-

munity resources. A highlight of this program was playing Finances 101, a game of life where players must manage a monthly paycheck by paying household bills. Another favorite activity was Business Etiquette, which concluded with a catered dinner to allow our young participants to practice what they had learned while celebrating their hard work.

BMI Federal Credit Union is proud to partner with such a worthy organization as The Woman of Opportunity Wellness Center. Improving the financial lives of our community begins with education, and education begins with our youth.

Scholarship Golf Open

For decades, BMI Federal Credit Union has been dedicated to improving the financial lives of our members and the community we serve. BMI Federal Credit Union is proud to partner with Fallen 15 and support the Fallen 15 Scholarship Fund. Fallen 15 is a not-for-profit created to honor and celebrate the lives of Fallen Service Members who made the ultimate sacrifice in the wars in Iraq and Afghanistan.

Each year the Fallen 15 Scholarship

Fund awards several scholarships to veterans, their families, and the families of fallen Service Members. We are so grateful to have the support of the community and local businesses in central Ohio to make this event possible. All money raised, including sponsorships, registration fees, and donations, support the Fallen 15 Scholarship Fund. The full donation to the Fund in 2017 was \$32,996, totaling over \$128,000 since the start of the Fallen 15 Scholarship Fund in 2014.



By the Numbers



2018 BMI Federal Credit Union Scholarship Recipients

BMI Federal Credit Union is proud to offer an annual memorial scholarship program to help our members realize their academic potential. The Jack Deibert Memorial Scholarship awarded five \$1,000 scholarships for academic ambitions and excellence. The 2017 recipients were Jenna Wamack, Benjamin Grywalski, Eilidh Cowan, Sreya Juras, and Brian Schwantes. Congratulations!



Best Employer of Ohio

For the eighth consecutive year, BMI FCU is proud to announce it has earned a **Best Employer in Ohio** award by the SGRM State Council and Best Companies Group. This award honors Ohio employers favored in company policies, practice, philosophy, and demographics. With this criteria, the award is predominantly determined by anonymous employee surveys.



OVER
36,000
MEMBER OWNERS

Est. 1936

\$470,353,931
TOTAL ASSETS



Balance Sheet

	12/31/17	12/31/16
ASSETS		
Cash & Due From Others	4,020,732	3,508,997
Interest Bearing Deposits	35,491,010	14,451,515
Cash & Cash Equivalents	39,511,742	17,960,512
Time Deposits	53,963,000	86,802,000
Securities Available for Sale	15,608,109	18,914,389
Securities Held to Maturity	-	-
Loans to Members	338,064,012	304,066,690
Allowance for Loan Losses	(572,593)	(644,000)
Net Loans	337,491,419	303,422,690
Net Premises & Equipment	11,316,502	11,623,474
Accrued Interest Receivable	1,220,563	1,120,782
Capital Participation Certificates	900,000	900,000
NCUSIF Deposit	3,502,620	3,325,357
Other Assets	6,839,976	6,075,253
TOTAL ASSETS	\$470,353,931	\$450,144,457
LIABILITIES		
Members' Shares	375,881,771	366,510,937
Other Liabilities	50,363,523	42,285,780
TOTAL LIABILITIES	\$426,245,294	\$408,796,717
MEMBERS' EQUITY		
Statutory Reserve	6,768,645	6,768,645
Retained Earnings	37,316,706	34,479,393
Other Comprehensive Income	23,286	99,702
Total Members' Equity	44,108,637	41,347,740
TOTAL LIABILITIES & MEMBERS' EQUITY	\$470,353,931	\$450,144,457

These financial statements are as presented by Management for 2016 and 2017 fiscal years, not audited financial statements. Complete audited financial statements are available upon request.

Income Statement

	12/31/17	12/31/16
INTEREST INCOME		
Loans	13,752,138	12,207,203
Time Deposits, Securities & Negotiable Certificate of Deposit	1,272,994	1,318,823
Interest Bearing Deposits & Federal Funds Sold	83,418	52,133
TOTAL INTEREST INCOME	\$15,108,550	\$13,578,159
INTEREST EXPENSE		
Members' Share Accounts	1,141,845	1,121,042
NET INTEREST INCOME	\$13,966,705	\$12,457,117
Provision For Loan Losses	(434,818)	(238,638)
NET INTEREST INCOME AFTER PROVISION	\$13,531,887	\$12,218,479
OTHER INCOME		
Fees	1,513,174	1,531,984
Gain (Loss) On Investments	0	0
Gain (Loss) On Disposition of Assets	(105,927)	(126,297)
Gain (Loss) On Loans Sold to FHLB	232,074	196,441
Other Income	3,009,062	2,775,157
TOTAL OTHER INCOME	\$4,648,383	\$4,377,285
OTHER EXPENSE		
Salaries & Employee Benefits	7,234,725	7,030,755
Occupancy & Equipment	1,171,284	1,178,643
Advertising & Marketing	760,617	713,005
Card Processing	599,128	579,471
Other Expenses	5,577,203	5,174,485
TOTAL OTHER EXPENSE	15,342,957	\$14,676,359
NET INCOME	2,837,313	\$1,919,405

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MANAGEMENT

2017 Board of Directors

Brad Ashbrook, Chair
Steve Phillips, Vice Chair
Sarah Musser, Treasurer
Shawn Richard, Secretary
Melita Garrett Abbey
Kay Cooke
George Dailey
Bill Esch
Gwen Von Holten

Director Emeritus

L. Ben Freudenreich
Denny Hockman
Steve Krzykoski
Jim Ramey

Associate Directors

Christine Adolph
Aladin Gohar
Melinda Warner

Supervisory Committee

Dave Arnold, Chair
John Black
Katherine Sites

MANAGEMENT TEAM

William P. Allender, *President/CEO*
Ray Porter, *CFO/Vice President of Finance*
Mike Clark, *Vice President of Operations*
Rob Bachman, *Director of Lending*
Sarah Borland, *Director of Business & Community Development*
Melissa Gleadle, *Controller*
Greg Hopp, *Director of Technology*
Carolyn Hucek, *Director of Marketing*
Sonia Johnson, *Director of Member Services*
Stacy Toki, *Director of Human Resources*

BRANCH LOCATIONS

Dublin Branch / Corporate Office

6165 Emerald Parkway
Dublin, Ohio 43016

Kinnear Branch

760 Kinnear Road
Columbus, Ohio 43212

Westerville Branch

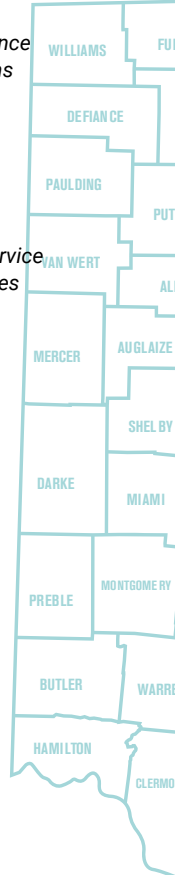
12 S. Cleveland Avenue
Westerville, Ohio 43081

Bethel Branch

750 Bethel Road
Columbus, Ohio 43214

Battelle Branch

Available to Battelle Staff Only
505 King Avenue
Columbus, Ohio 43201



www.bmifcu.org